



## *Seamlessly merging three companies together with the expertise of one local vendor.*

In 2022, Ports America, Ceres Marine Terminals, Inc., and SSA Atlantic, LLC consolidated container terminals, truck gates, and stevedoring services under a joint venture company, Gateway Terminals, LLC, to help increase efficiency at the Port of Savannah. Gateway Terminals provides stevedoring and terminal operating services for the Georgia Ports.

### *The Challenge*

Gateway Terminals (GT) needed assistance in merging the technology and infrastructure of three separate companies into one. They had an extensive list of needs and a short time frame. They sought out a local IT company that was comfortable working with multiple vendors to streamline their IT services. More importantly, they needed a trusted consultant to advise them on their business technology needs.

### *The Solution*

After the initial consult, it was clear Gateway Terminals needed more than just basic IT services. Speros presented GT with a one-stop-shop solution for all of their business technology needs. The solution included the design and installation of their network and infrastructure, new VoIP business phones, and implementation of their managed IT services for future ongoing support. Speros also presented design and branding services for their new company logo and website.

### *The Result*

The three separate companies can now work and communicate as one. The merge was able to be completed within Gateway Terminals' time frame and without experiencing any down time. GT is able to proudly present themselves as the standard in stevedoring in Savannah with a professional logo and website. Most importantly, they are able to focus on their business rather than their technology, and when they have questions or concerns, they can simply contact Speros - their local one-stop-shop for all of their business technology needs.

## *About Speros*

The Speros team designs technology solutions tailored to your business. Your experience and satisfaction are the most important thing to us. When you call Speros, you will always speak to a person who cares. We have been providing business technology solutions since 1984, and consultation and unbiased advice has become a trademark of the Speros success story. We focus on your technology, so you can focus on growing your business.

- ✓ Business Telephones
- ✓ Carrier Management
- ✓ IT Services
- ✓ Cybersecurity
- ✓ Surveillance
- ✓ Cabling Infrastructure
- ✓ Audiovisual
- ✓ Web Design
- ✓ Digital Marketing